

Message Text

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61

ORIGIN COME-00

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DRAFTED BY COM/BIC/OIM/AF:MLMANLEY

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R 271706Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY NAIROBI

UNCLAS STATE 018542

E.O. 11652: N/A

TAGS: BGEN, UG, KE

SUBJECT: TRADE COMPLAINT: DELAYED PAYMENT FOR SHIPMENT TO UGANDA

1. STONER COMMUNICATIONS, INC., CUCAMONGA, CALIFORNIA, HAS NOT RECEIVED PAYMENT FOR DOLS 40,219.17 WORTH OF VHF RADIOS SHIPPED SEPTEMBER 18, 1974, TO PHILLIPS UGANDA, KAMPALA. STONER SHIPPED RADIOS ON BASIS OF SIGHT DRAFT PAYABLE TO UNITED CALIFORNIA BANK OF LOS ANGELES. STONER'S ORDER NUMBER IS U-603874.

2. MR. COVER, STONER'S EXPORT MANAGER, IN CORRESPONDENCE WITH MANAGING DIRECTOR KLOSTER AND MR. VALK, CHIEF OF TELECOMMUNICATIONS SECTION OF PHILLIPS KENYA, NAIROBI, HAS VERIFIED THAT MR. WEITZ OF PHILLIPS UGANDA MADE FULL PAYMENT IN UGANDA SHILLINGS TO STANDARD BANK OF UGANDA, SPEKE ROAD, KAMPALA STIPULATING THAT EQUIVALENT FOREIGN EXCHANGE BE TRANSFERRED.

3. MR. COVER TOLD COMMERCE HE HAD BEEN AWARE OF UGANDA PAYMENTS SITUATION BUT IN LIGHT OF HIS WELL-ESTABLISHED BUSINESS CHANNELS HAD CONTINUED TO SHIP ON SIGHT DRAFT BASIS. BECAUSE OF CONTINUING UNCERTAINTY OF PAYMENT FOR SEPTEMBER SHIPMENT COVER SAID HE WILL NOT SHIP ORDER RECENTLY PLACED BY PHILLIPS

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UGANDA UNTIL ASSURED THAT FOREIGN EXCHANGE AVAILABLE.

4. ACTION REQUESTED: PLEASE FOLLOWUP WITH MESSRS. KLOSTER
AND VALK, PHILLIPS KENYA AND REPORT LATEST DEVELOPMENTS BEAR-
ING ON STONER'S SHIPMENT TO PHILLIPS UGANDA. KISSINGER

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Disposition Action: n/a
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Disposition Event:
Disposition History: n/a
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Drafter: MLMANLEY
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